

## Message Text

UNCLASSIFIED

PAGE 01 TOKYO 02859 220827Z  
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----113878 220829Z /14

P R 220811Z FEB 78  
FM AMEMBASSY TOKYO  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 5448  
AMEMBASSY SEOUL

UNCLAS TOKYO 2859

E.O. 11652: N/A  
TAGS: BBSR, JA  
SUBJECT: OPERATIONS MARKET RESEARCH -MACHINE TOOLS AND METAL  
FINISHING EQUIPMENT, KOREA

REF: A) TOKYO 18923; B) TOKYO 17965; C) USDOC 3209

1. FEBRUARY 14, RALPH REID, MANAGING DIRECTOR, A.T. KEARNEY INTERNATIONAL, PROVIDED EMBASSY WITH SUMMARY OF THE MARKET RESEARCH PROJECT ON MACHINE TOOLS AND METAL FINISHING EQUIPMENT FOR KOREA. THESE WERE AIRMAILED TO WASHINGTON AND KOREA FEBRUARY 17.
2. REID TELLS US THAT HE WILL TRY TO FINISH REPORT BY END OF FEBRUARY. DELAY, HE SAID, STEMS FROM PROBLEMS ENCOUNTERED IN FINISHING JAPAN SECTORAL SURVEY WHICH ARE WELL KNOWN TO DOC.
3. COMMENT: REID WAS RELUCTANT FROM THE BEGINNING (REFTELS A AND B) TO ACCEPT THE KOREAN MACHINE TOOL PROJECT BECAUSE OF THE THEN POSSIBLE CONFLICT WITH THE JAPAN SECTORAL SURVEY. EMBASSY MARKET RESEARCH OFFICER IS PRESSING FOR COMPLETION AND FEELS REID IS TRYING TO COMPLY.  
MANSFIELD

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 jan 1960  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
**Enclosure:** n/a  
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**Reference:** 78 TOKYO 18923, 78 TOKYO 17965  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014